

# Chad Lambert

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## Objective

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I am looking for a growing and dynamic company where my drive to succeed and determination to produce results will help me and your company excel. I put pride, honesty and determination in everything I do. I am looking for a company which will embrace the diversity I have to offer. Travel is welcome.

## Skills

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- Design and Engineering
- Project Management
- Product Design
- Team Leadership
- Supervisor
- Trainer
- Product presentations prepare and present
- LED Lighting
- 3D Modeling, Rendering
- Marketing, Logo Design
- Autodesk Inventor, Catia V5, AutoCAD, Solid Works
- Website, Dreamweaver
- Sales Management, Sales Calls
- DMX Programming
- AGI & DIALux
- Social Networks
- Schedule Management
- Microsoft Office
- Adobe Products Photoshop , Illustrator
- Line Drawings
- Trade Shows
- Telecom
- Automotive
- Green Tech
- Manufacturing
- Hands on

## Work Experience

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2012-Present

**NRG Alternatives** - Belleville, ON.

**Director of Technical Services** – LED Lighting, Trainer, Sales, Marketing, Business Development

2011-Present

**CHADOVISION** - Belleville, ON.

Owner – LED Lighting, Design (*including: product, web, logo, etc.*), and Consulting

Oct 2011-Sept 2012

**HARVISTOR CANADA** - Picton, ON.

**Product Manager/ CAD Manager** - Design and Engineering - Small (VAWT) Turbines

Jan-Aug 2011

**MODA LIGHT** - Las Vegas, NV. USA - Home Base – Belleville, ON.

**Regional Sales Manager** – Architectural LED Lighting Manufacturer

2009-2011

**Illumivision Inc.** - Edmonton, AB - Home Base – Belleville, ON.

**Territory Sales Manager** – Architectural LED Lighting Manufacturer

2002-2009

**Magna International - Autosystems** - Belleville, ON.

**Advanced Engineering Optical/Mechanical Designer** – Automotive Lighting Manufacturer

2000-2002

**Rexcan Circuits Inc.** - Belleville, ON.

**Front End Engineering (trainer)** – Printed Circuit Board Manufacturer

1995-2000

**Nortel Networks** - Belleville, ON.

**Manufacturing Coordinator (Engineering Technologist)** – Telecom Manufacturer

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- more detailed work experience available upon request or at: <http://www.linkedin.com/in/chadlambert>
- project portfolio at: <http://chadovision.com/portfolio/>

## Education

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- 1992-1995                                      Sir Sandford Fleming                                      Peterborough, ON
- Electro-Mechanical Engineering Technician (Robotics)
  - Electro-Mechanical Engineering Technology (Robotics)

## Personal Aptitude

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I have a great deal of experience working with people, and excelling in different working environments, as well as working on my own. I work as well with my hands as I do on a computer. I am a quick study and able to adapt to many different situations. I pride myself as a jack of all trades type of person. I take ownership in my projects, I volunteer and pitch in where ever is needed to get the job done. My work ethic, versatility and team leadership is a valuable addition to any team. I have been a team leader or trainer in almost all of my roles.

## Interests

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Sports: Ultimate Frisbee ,camping, canoeing, hiking, geo-caching, running, snow shoeing, x-country skiing, traveling.

Other: Carpentry, woodworking, deck building, landscaping, home repairs, wiring, computer repair, home theatre setup and install, general maintenance and cooking.

Adept with computer maintenance, website development, social networking, all Microsoft Office products, Adobe Products and logo design, product design and LED Lighting.

## Testimonials

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"I approached Chad Lambert in 2009 to help manage a Sales Territory in the South East USA as well as Puerto Rico and Central America. Chad came to me with no formal Sales Manager experience, however, he displayed a strong passion and level of commitment he would provide to obtain my goal if I put him in place. I saw a side to his personality that made him a natural for a sales position. With his strong technical background and great personality, I thought he would be a good fit in a Sales Management role. I brought him on board during the worst time possible - the start of the economic downturn.

Chad soon demonstrated his desire to succeed - he displayed his passion for the industry and sacrificed himself to the company - within 1.5 years, we had recovered to a level of sales that was equal to 2008 - which was a strong year for our company. We could not have done it without Chad's willingness to succeed. If given the chance, I would hire Chad Lambert without any hesitation."

**Top qualities:** Great Results, Personable, High Integrity

*February 10, 2011*

Ryan Hoffman Regional Sales Manager  
Illumivision

"I have known Chad and worked with him since I joined Harvistor in November 2011. Chad has been the Product Manager and CAD Technician at Harvistor; a role that requires a broad range of skills. He has excellent communication skills, is extremely organized and goal-oriented, and can multi-task quite effectively. I am usually amazed that he can switch between different tasks so quickly and effectively and I think this has been the key to his success as the Product Manager.

As a person, Chad is very friendly and eager to help his colleagues. He was the one who introduced me to the local Ultimate Frisbee league. In summary, Chad has been a great asset to Harvistor and I'm sure he would be a great asset to any other employer. I would hire/work with him without any hesitation."

*September 6, 2012*

Amir Baserinia, Chief Scientist,  
Harvistor Canada